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CAPTAIN D.M. JACOBSON PO Box 513 Port Melbourne 3207

Dear Captain,

I was very much impressed by your excellent presentation on "Landing techniques" during the Safety Seminar held in Brisbane last December 97.

For the first time pilots could be explained this very "hazy" phase of flight with a coherent consistent theoretical and logical mathematical concept.

Since then I have practiced it and <u>it worked every time</u> plus it is immensely satisfying. Before I had tried different flare techniques either from what I was taught or from technical manuals that I read none of these were convincing enough and could be relied upon in most circumstances it was always back to the trial and error technique.

Holding an Australian CPL I had the opportunity to fly in Europe and in the US yet I never met anyone who could technically describe this delicate and demanding phase of flight the way you have done it.

In my opinion this technique <u>should be taught in the flying syllabus</u> from day one as it definitely improves safety and is so efficient moreover it will avoid so much frustration and wasted time like I have experienced during my first landings.

During the Seminar references were made about a book and video that could be available for purchase. Could you please tell me what is available and where I could order these materials. Thank you Captain for sharing your great knowledge and experience.

Yours respectfully,

Christian Dorand